

Hooper Holmes, Inc.

April 22, 2015

Hooper Holmes Acquires Accountable Health Solutions

Speakers: Henry Dubois, Chief Executive Officer

Tom Collins, Chief Financial Officer



Safe Harbor Statement

The presentation contains forward-looking statements concerning plans, objectives, goals, strategies, future events or performances, which are not statements of historical fact. The forward-looking statements contained in this release reflect our current beliefs and expectations. Actual results or performance may differ materially from what is expressed in the forward-looking statements. You are referred to the documents filed by us with the SEC, specifically reports on Form 10-K and Form 10-Q including risk factors that could cause actual results to differ from forward-looking statements. These reports are available at www.sec.gov. This presentation should be used in conjunction with the call dated April 22, 2015. This presentation contains information from third-party sources, including data from studies conducted by others and market data and industry forecasts obtained from industry publication. Although Hooper Holmes, Inc. believes that such information is reliable, Hooper Holmes, Inc. has not independently verified any of this information and Hooper Holmes, Inc. does not guarantee the accuracy or completeness of this information.

2015 Objectives and Outlook – *Discussed March 2015*

Financials *Objectives*

- Generate positive operating cash flow for full year 2015
- SG&A run rate for full year similar to what was delivered in 4Q 2014
- Little to no Discontinued Operations activity
- Profitable growth

Growth *Outlook*

- Per Employee Benefit Research Institute, 36% of employers expect to add wellness programs in 2015
- Strong sales pipeline leading to expansion of wellness customer base
- Additional focus on Clinical Trials opportunities

Strategy *Objectives*

- Continued growth in H&W and Clinical Trials screenings
- Operational and technology improvements that support all service offerings
- Explore opportunities for new product offerings and to add new capabilities

Accountable Health Solutions Expands Our Health & Wellness Scope

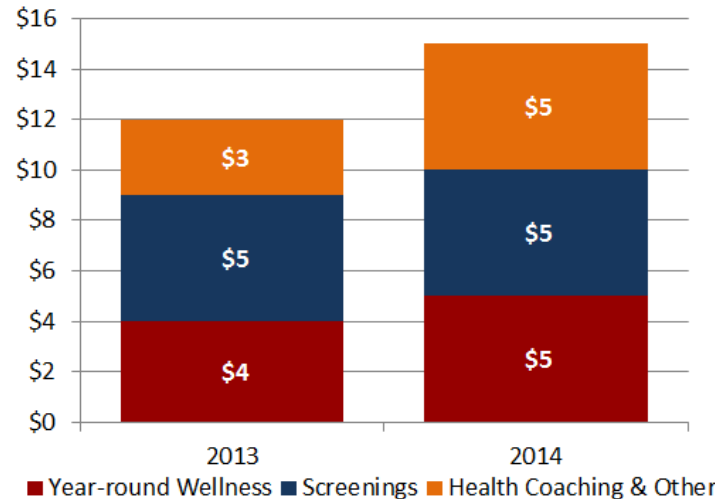


Expected Outcomes:

- Accretive to earnings in full year 2015
- Adds both bulk and breadth to existing business
 - Bulk – additional screening volume
 - Breadth – new, value added services
- Diversifies and more evenly distributes annual revenues
- Increases health professional network utilization
- Benefits both companies' customers and employees
- Adds new, end-to-end capabilities to Accountable Health Solutions' full suite of services
- Supports strategic initiatives to increase shareowner value, diversify revenues and deliver profitable growth

Financial Overview of Transaction

AHS Pro Forma Revenue ¹ (\$mm)



- Adds profitable revenue streams with additional upside expected to be realized immediately
 - Synergies in biometric screening business
 - No additional corporate structure required
 - Consistent revenue, typical Year-round Wellness and Health Coaching contracts are for 3 years
- Taking equity in the transaction, seller is now Hooper's third largest shareholder
- New financing with SWK Holdings, a specialized finance company with a focus on the global healthcare sector
- Extended our working capital credit line with Ares Financial Management, an assignee of Keltic Financial Partners

¹ Source: AHS unaudited financial statement

AHS: Over 20 Years of Experience

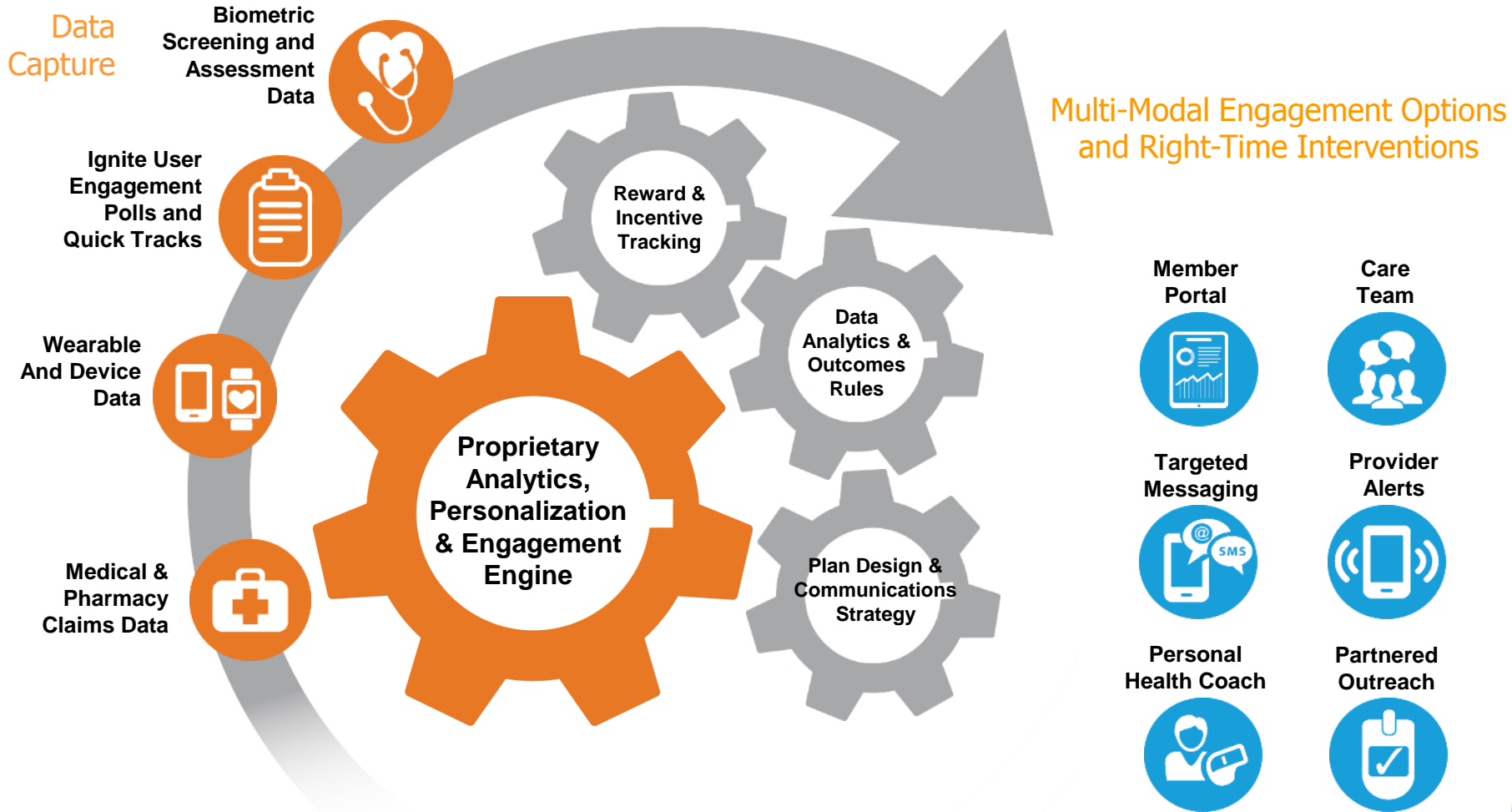
Founded in 1992 as Molloy Wellness Company

- Acquired by the Principal Financial Group in 2004, with ownership transferred to Accountable Health, Inc. and name change in 2013
- July 2013 turnaround, rebranding, and new focus
- Reduced SG&A, right-sized workforce, outsourced screenings, eliminated unprofitable contracts
- Investments in technology, integrated solutions, process improvements

Today, a track record of success with mid-market employers

- Average client employee population: 1,000 – 3,000 lives
- Full product suite combining personal service and technology
- Established relationships with leading brokers in ten states covering 40% of the U.S. population

Data Drives Risk Assessment & Program Design



AHS Has Delivered Mid-Market Revenue Growth

Serves 125 Employer and Health Plan Clients; still plenty of room to grow

Wellness Potential

Organizations currently considering or administering employee wellness programs

2014 Hooper Screenings
~480,000



Biometric Screenings
Organizations currently offering wellness programs, requiring biometric screenings

Total U.S. Workforce
~160mm workers

2014 Accountable Health Solutions
~385,000 participants

Adds New Services, Diversifies Revenue

Immediate Synergies

Biometric screening scale

Complements Hooper channel partner focus

Immediate operational & IT synergies

Value Added Services

Customizable health portals, reporting products, health coaching

Enables additional service offerings

Participant engagement strengths

Complementary Capabilities

No overlap among our offerings

Brings value-added data, analytics and reporting capabilities in high demand from channel partners

Health coaching in demand from Hooper's incentives solution clients

The Right Way For Us to Grow in Wellness



- Expanded resources + capabilities + expertise + best-in-class solutions = enhanced value
- Own end-to-end processes and solutions
- Backed by more than 100 years experience and a solid reputation

**HH 2014
Revenue (\$mm)**

\$28.5

**AHS 2014
Revenue ¹ (\$mm)**

\$15

**2014 Pro Forma
Revenue ¹ (\$mm)**

\$43.5